

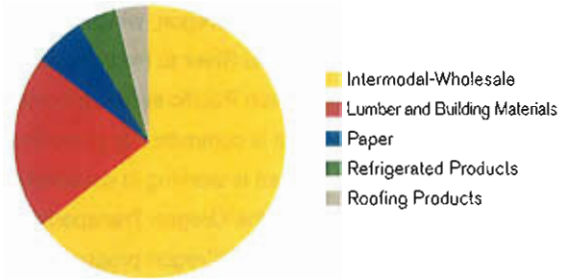
Union Pacific in Oregon

2011 FAST FACTS

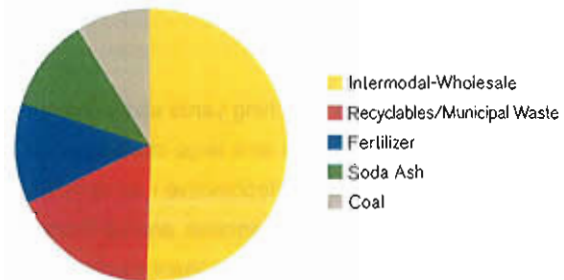
Miles of Track	1,073
Annual Payroll	\$126.6 million
In-State Purchases	\$159.1 million
Capital Spending	\$132.1 million
Employees	1,592



TOP FIVE COMMODITIES SHIPPED IN 2011 (BY VOLUME)



TOP FIVE COMMODITIES RECEIVED IN 2011 (BY VOLUME)



RAIL CARS ORIGINATED IN OREGON

2007	226,097
2008	191,391
2009	141,992
2010	173,170
2011	175,303

RAIL CARS TERMINATED IN OREGON

2007	299,732
2008	287,712
2009	218,316
2010	259,634
2011	260,701

Union Pacific's Oregon heritage

The earliest rails came to Oregon in 1863 as "portage railroads" to carry steamship travelers around rapids and falls on the Columbia River. Oregon Steam Navigation Co. was the first. It was combined with Oregon & Railway Navigation Co. (O&RN) and eventually became part of a 1,143-mile railroad system running east from Portland to northeastern Oregon, Washington and Idaho. O&RN, leased by Union Pacific, connected with another UP subsidiary, Oregon Short Line (OSL), at Huntington, Oregon, in 1884, providing a transcontinental link to the East.

Union Pacific in Oregon (cont.)

Although part of the UP system, O&RN and OSL operated as separate entities well into the 20th Century. They officially merged with Union Pacific in 1987.

Investing in the Port of Portland

Today, Union Pacific's network follows the historic route of the Oregon Trail into the state over the Blue Mountains in the eastern end of Oregon, winding along the south bank of the Columbia River to Portland and the vital Port of Portland. Union Pacific serves a number of customers at the Port and is committed to promoting the Port's growth. The railroad is working in cooperation with the Port of Portland and the Oregon Transportation Commission, through its ConnectOregon program, to increase capacity and reduce rail congestion.

Union Pacific increased capacity by raising Cascade Tunnel clearances to accommodate doublestack intermodal traffic.

Union Pacific operates switching yards and locomotive facilities in Portland, as well as a large classification yard in Hinkle. A new diesel locomotive maintenance shop is located at the Hinkle terminal, and La Grande is an important operational and crew change point.

UP's capital investment in Oregon from 2007-2011 was more than \$489.6 million.

Supporting the communities we serve

In 2011, Union Pacific provided more than \$300,000 to charitable organizations in Oregon communities through a combination of the Union Pacific Foundation, matching gifts and corporate contributions. The Union Pacific Foundation is the primary philanthropic arm of Union Pacific Corporation and has distributed funds since 1959 to qualified organizations in communities served by Union Pacific.

REV. 03/12

America's premier railroad

It was 150 years ago that Abraham Lincoln signed the Pacific Railway Act of July 1, 1862, creating the original Union Pacific. One of America's iconic companies, today, Union Pacific Railroad is the principal operating company of Union Pacific Corporation (NYSE: UNP), linking 23 states in the western two-thirds of the country by rail and providing freight solutions and logistics expertise to the global supply chain. From 2000 through 2011, Union Pacific spent more than \$31 billion on its network and operations, making needed investments in America's infrastructure and enhancing its ability to provide safe, reliable, fuel-efficient and environmentally responsible freight transportation. Union Pacific's diversified business mix includes Agricultural Products, Automotive, Chemicals, Energy, Industrial Products and Intermodal. The railroad serves many of the fastest-growing U.S. population centers and emphasizes excellent customer service. Union Pacific operates competitive routes from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways.

CONTACT US

24-Hour Emergency Hotline – Response Management: (888) 877-7267

Corporate Headquarters: (402) 544-5000 or (888) 870-8777

Brock Nelson, Public Affairs: (503) 249-3079

Aaron Hunt, Media Relations: (916) 789-6019